

Growing strong: NCM Auctions is one of the fastest-growing companies in Europe



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The Yorkshire auction house helps organisations solve the problem of what to do with surplus business and commercial assets. Now the Doncaster-based auctioneer has landed a coveted place on the FT 1000 at number 366.

The annual list published by the Financial Times ranks the top 1,000 companies in Europe by revenue growth, with NCM Auctions the only commercial auction house.

It's remarkable growth for a business founded in 2012 with just two employees, one laptop and a shared mobile. Their approach was unique, saving clients significant costs and returning unexpected revenue all while delivering a responsible and sustainable disposal channel. It worked and quickly secured contracts from a variety of public and private sector companies. Rapid growth followed with the company successfully doubling revenue year-on-year to date. Despite the Coronavirus pandemic, NCM is still on track to deliver record growth and has doubled staff numbers over the last 12 months.

NCM work with all types of organisations, from local SMEs to national and international brands, helping them dispose or surplus industrial and commercial assets. From the entire contents of large manufacturing plants and supermarkets to luxury hotels, arenas, and more recently, the contents of a former Weetabix factory. Their hybrid approach of auctioneers and marketing experts matches the right buyers with the right assets, achieving maximum revenue returns.

With the ambition to challenge what a commercial auction

house could be, founder and CEO Emma McSkelly is the driving force behind their disruptive approach:

“We certainly aren’t auctioneers in the traditional sense, far from it. Our offering is unique. We bring our clients more, delivering the highest revenue return for their surplus assets. While at the same time helping them ‘do good’ for the environment, local communities, small start-ups, charities and buyers all around the world. Working with us means these companies can be ethically and environmentally responsible with their approach to disposing of assets without additional costs or impact on their operations.”

“It’s an honour ranking in the FT 1000. To be in the top 500 is an achievement we’re incredibly proud of and fantastic recognition for our brilliant team, partners, and clients.”

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