

CMI grows again following another acquisition



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Leading IT Managed Services Provider (MSP) and 2020 MSP 501 winner, CMI has completed the purchase of Brookland Computer Services

London, Tuesday. 8th of June, 2021 – NewCMI Ltd (CMI), one of the UK's leading IT MSPs has continued on the acquisition trail with the recent purchase of Brookland Computer Services, a leading Cloud Services Provider (CSP) based in Cheam, south-west London. The acquisition of Brookland takes CMI to a turnover in excess of £13m with a staff of 100, based in four sites across the UK – Belfast, London, Cheam and Reading. The consideration is undisclosed.

This latest acquisition provides CMI with complimentary skills to further develop its digital transformation capabilities and further cements its commitment to the IT sector and the clients it serves. This acquisition comes straight after CMI recently launched a new range of Information Security, Compliance and Support services. The acquisition was funded by a combination of leading growth equity provider Panoramic Growth Equity and Boost & Co.

Brookland has operated for 25 years in the UK and offers a range of hosting services, utilising its own Data Centre capability combined with extensive use of the Microsoft Azure platform. In addition, it provides the full range of IT connectivity and support services. The company has 20 employees and a customer base of 150, including clients from financial, manufacturing, and professional services sectors amongst others.

Ken Roulston, Managing Director of CMI, spoke about the significance of the move: “The acquisition of Brookland will create an even stronger IT service provider to meet the needs of business in the post pandemic world. We take great pride in

providing our clients with the best advice, so that they get the most from their IT investment.

Eamonn Fogarty, Managing Director of Brookland said “this is great news for our clients and staff as it will allow for an even better IT support service, with more resources and a larger professional services team, with an even wider skillset.”

The acquisition of Brookland comes on the back of CMI being recognised as one of the “most elite, innovative and strategic IT service providers globally” by the Channel Futures MSP 501 programme.

Guided by our purpose to work in partnership with clients, we create, deliver and support secure modern workplace solutions that have a real positive impact to our clients business. That means reduced operational costs, happy productive staff, better customer service, less risk and more growth. Technology that helps staff do their best work, securely, anywhere. This is why over 500 companies trust CMI with their technology needs.

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